



PSA

for Microsoft Dynamics CRM

Project Management, Time & Expense Tracking and Invoicing

Give your project managers and directors the tools they need to manage!

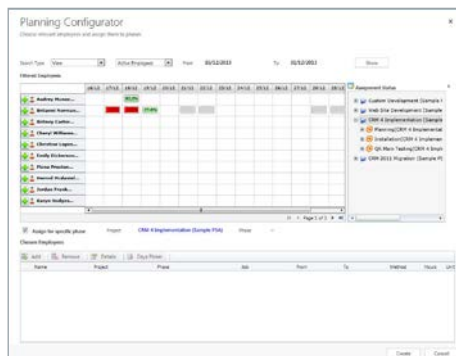
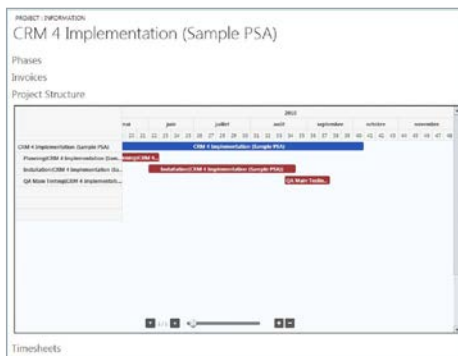
Streamlined projects

PSA solution end-to-end solution to plan, monitor, visualize, report and invoice projects. All this makes the job easier for project managers and the administrative teams to be more accurate and productive resulting higher profitability and cash flow

To run your service company and drive its portfolio of projects, your executives need accurate and online information. PSA Solution gives executives visibility into all professional services aspects of your projects: planning, contracts billing and invoicing, accounting, resource utilization and profitability information. The solution is highly configurable and can be adjusted to the company's way of working with projects, and can thereby contribute to the spread of a consistent model for project work

Plan your projects

With the PSA solution the creation of new projects, building budgets and project plans, as well as allocating resources is significantly simplified. The project administration in PSA solution is a dashboard dedicated to project manager to control, manage, document and plan all their projects and tasks.



Keep your projects on track

Because the PSA solution gathers project management, time registration and invoicing management, project managers are at any given time able to get an updated overview of the future progress and finance of the projects – both the expected contribution margin and the real contribution margin. The project managers' access to the projects can be restricted if necessary.

Key Features:

GIVING YOU COMPLETE VISIBILITY INTO:

- > What's due?, What's billable?
- > What needs to be scheduled?
- > Which projects exceed their budget?
- > Which employees are under-utilized?
- > How long specific tasks are taking?
- > Which clients are most profitable?

MANAGE RESOURCE UTILIZATION AND STAFF PLANNING

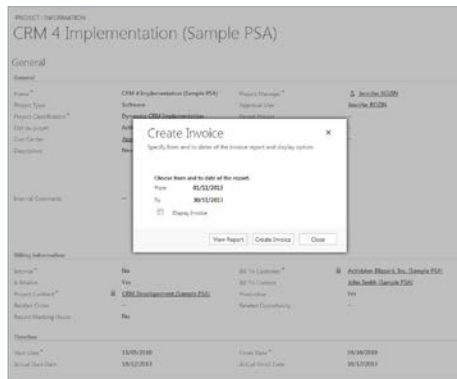
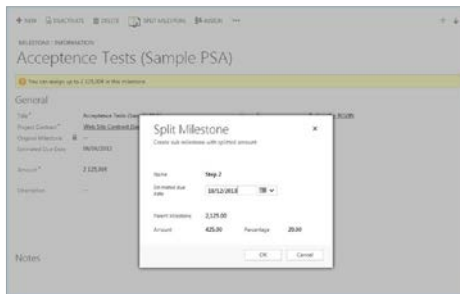
Use the planning module to plan your project phases and tasks and also view your team schedule to allocate resources on specific tasks or projects depending on their skill, cost and their availability.

SELF-SERVICE PORTAL FOR YOUR EMPLOYEES

Your employees can rapidly and easily submit their timesheet and expenses through a secured self service portal. Eliminating the process of submitting data by using multiple methods paper, email spreadsheet, telephone. Employees can view timesheet and expense approval status and also their utilization and additional metrics.

Let project managers be responsible for invoicing

Project managers can be put in charge of preparing the invoices with the PSA solution. In many cases they have an excellent insight into what can be invoiced and a company's turnover and precision in invoicing has frequently been seen to increase solely because of this.



INTEGRATED WITH DYNAMICS CRM SALES MODULE

One of the key benefits of implementing the PSA solution based on Dynamics CRM is the automation and integration of all sales and marketing business processes (leads, opportunities, quotes and invoices) from winning new customers to billing. This gives you a full 360° view of your business metrics, in real time.

BILLING AND INVOICING PROCESSES

The PSA solution is built on a strong security model that gives your employees access only to the projects that are assigned to them, rules and policies can be set for submitting timesheets and expense forms per each project or phase. Built-in processes gives your project managers ability to approve/reject timesheets and expenses for billing and invoicing. Bill specific projects or items

Be a project manager - not an administrative assistant

Many project managers spend more time on administering projects than managing them as excessive time is used to assemble information on time consumption, budgets and project plans from multiple sources. The PSA solution is constructed so that all project data are presented in one centralized display. This enables project managers to best use their competencies on what's important – managing projects.

Project reports and documentation

With PSA Solution the project manager can retrieve precise reports and deliver updated documentation for progress meetings or customer meetings in just a few minutes and save hours of preparation. Data from reports can be exported to other programs and formats incl. Microsoft® Excel, XML or PDF enabling project managers to continue working on them.

INTEGRATION WITH DIFFERENT ERP AND MICROSOFT PRODUCTS

- > Dynamics NAV, Dynamics AX, Sage X3
- > SharePoint (Project Documents)
- > Microsoft Project (export and import)
- > Microsoft Outlook Calendar (planning and timesheet)
- > Visual Studio Team System (report work items as timesheets)



ABOUT US

Founded in 1989, Prodware Group is an international leader in creating and deploying IT solutions for business.

As the largest Microsoft Dynamics partner in the EMEA region, Prodware has 1,700 employees and 20,000 clients across 14 countries.

Supported by significant investment in R&D, worldwide strategic alliances and a wealth of experience in delivering international IT solutions, the group aims to deploy its Prodware Adjust offering globally.